5 Ways Managers are the Answer to Employee Engagement/











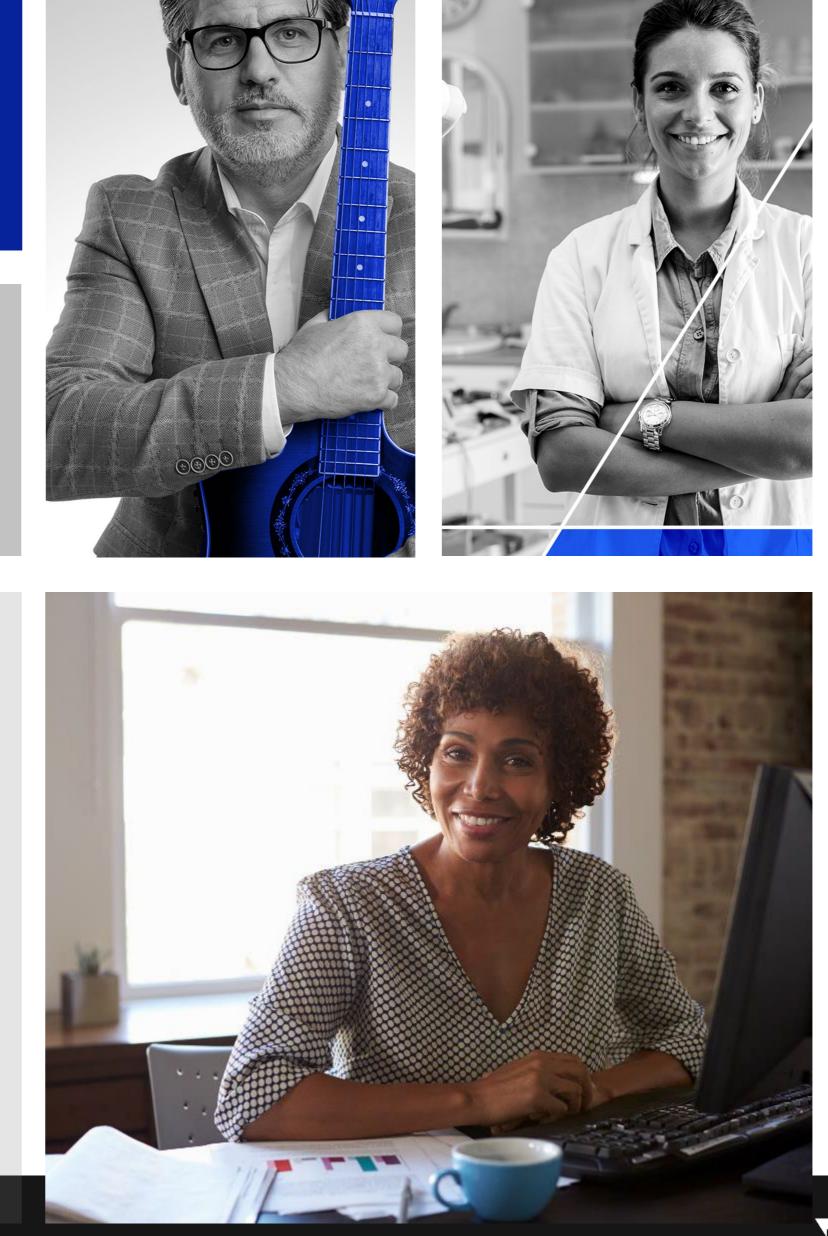
Today's discussion

We will focus on the importance of our managers to navigating our challenging work environment.

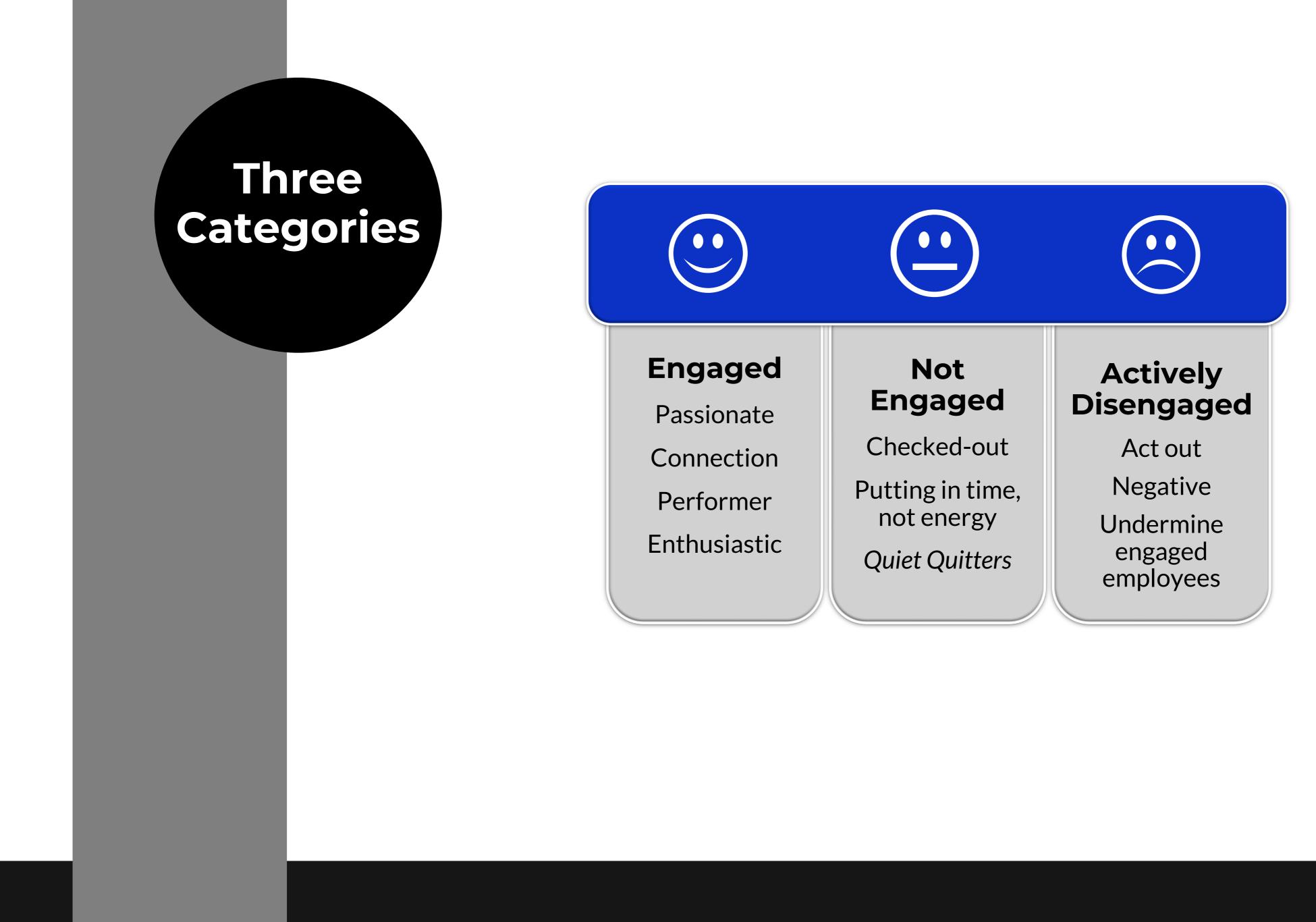
- The state of engagement
- The status of our managers
- Five ways managers create engagement
- How we can best support them

Employee Engagement Definition

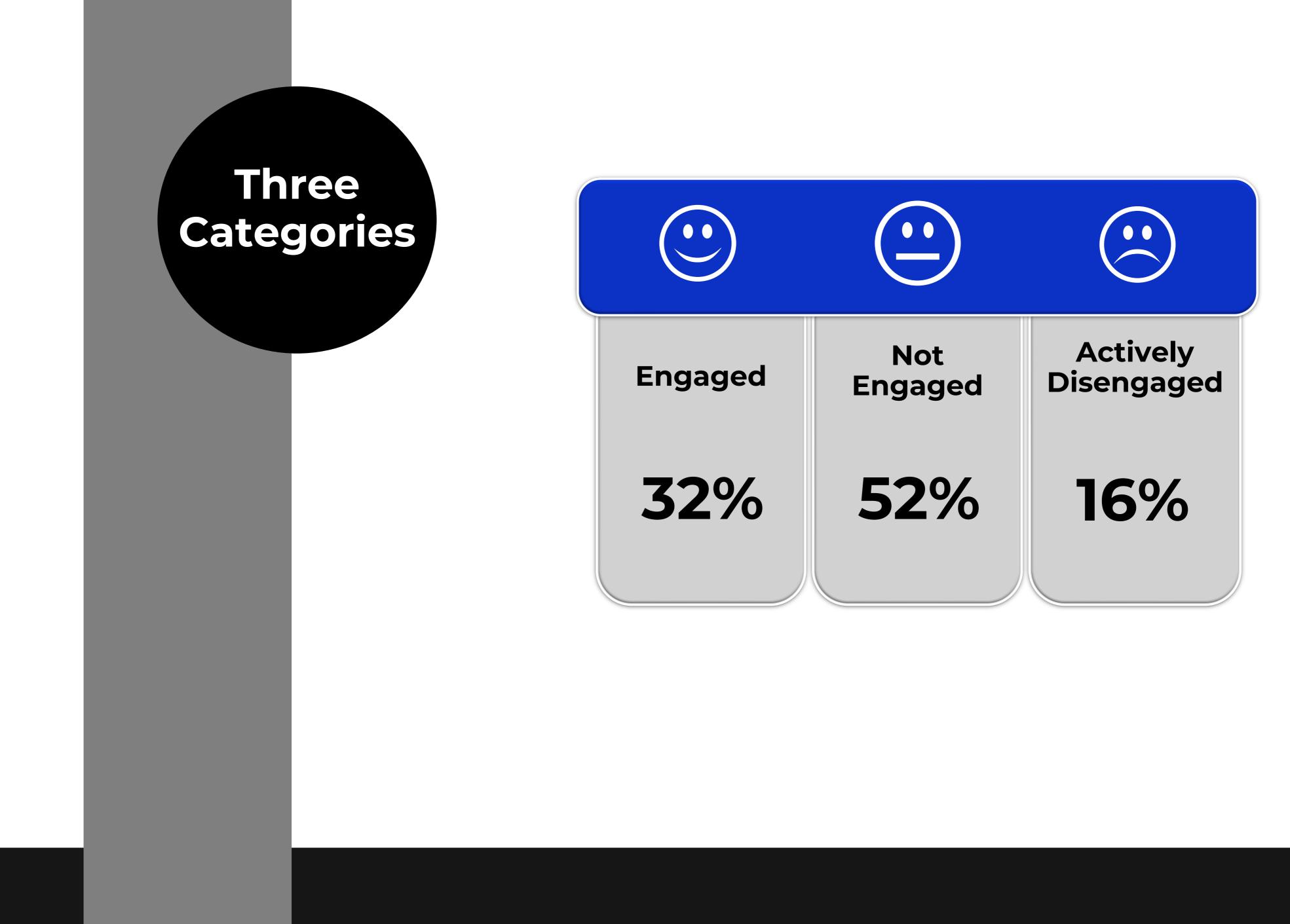
Employee engagement is a state of mind in which employees feel passionate about their jobs, are **committed** to the organization and want to put **discretionary effort** into their work.



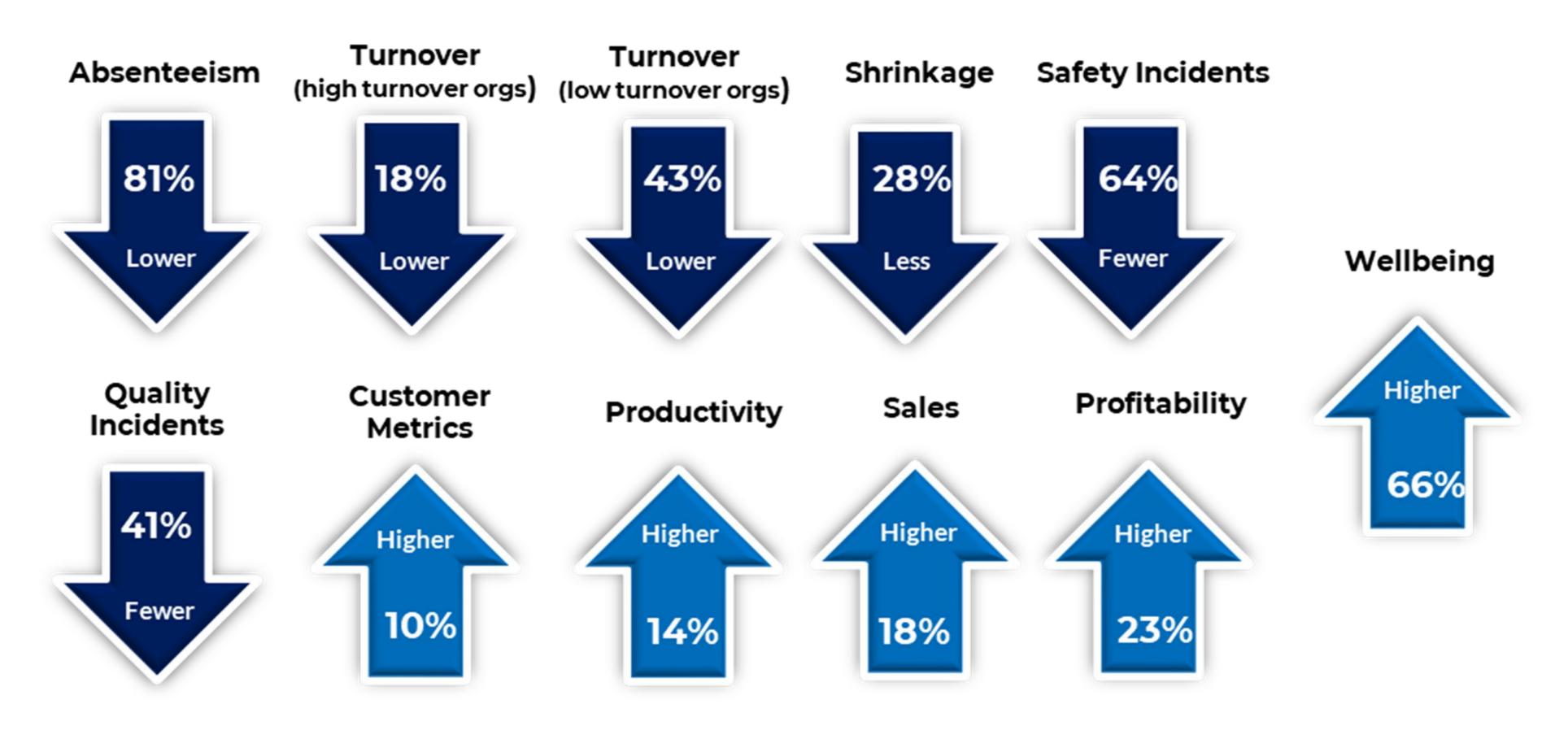
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In addition to retention, employee engagement has a big impact on many critical business metrics



State of the Workforce Quick List

- Labor shortage
- The Great Resignation
- Employee engagement is trending down
- A recession is looming
- Remote/hybrid work

Our ability to successfully navigate these challenges and attract and retain our best talent lies with our managers





Let's talk about managers



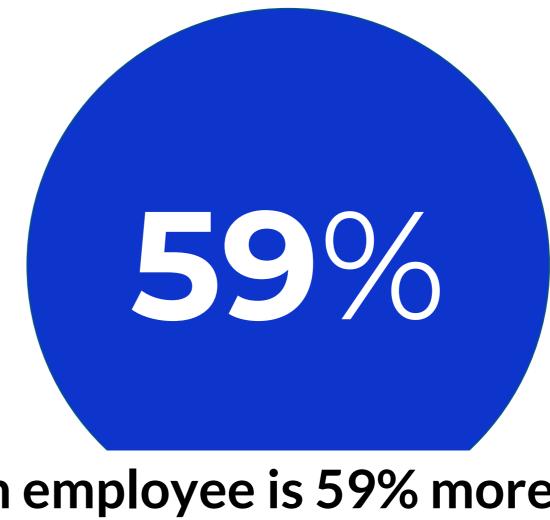


Managers Influence Engagement more than any other factor



Managers actions account for 70% of the employee's engagement

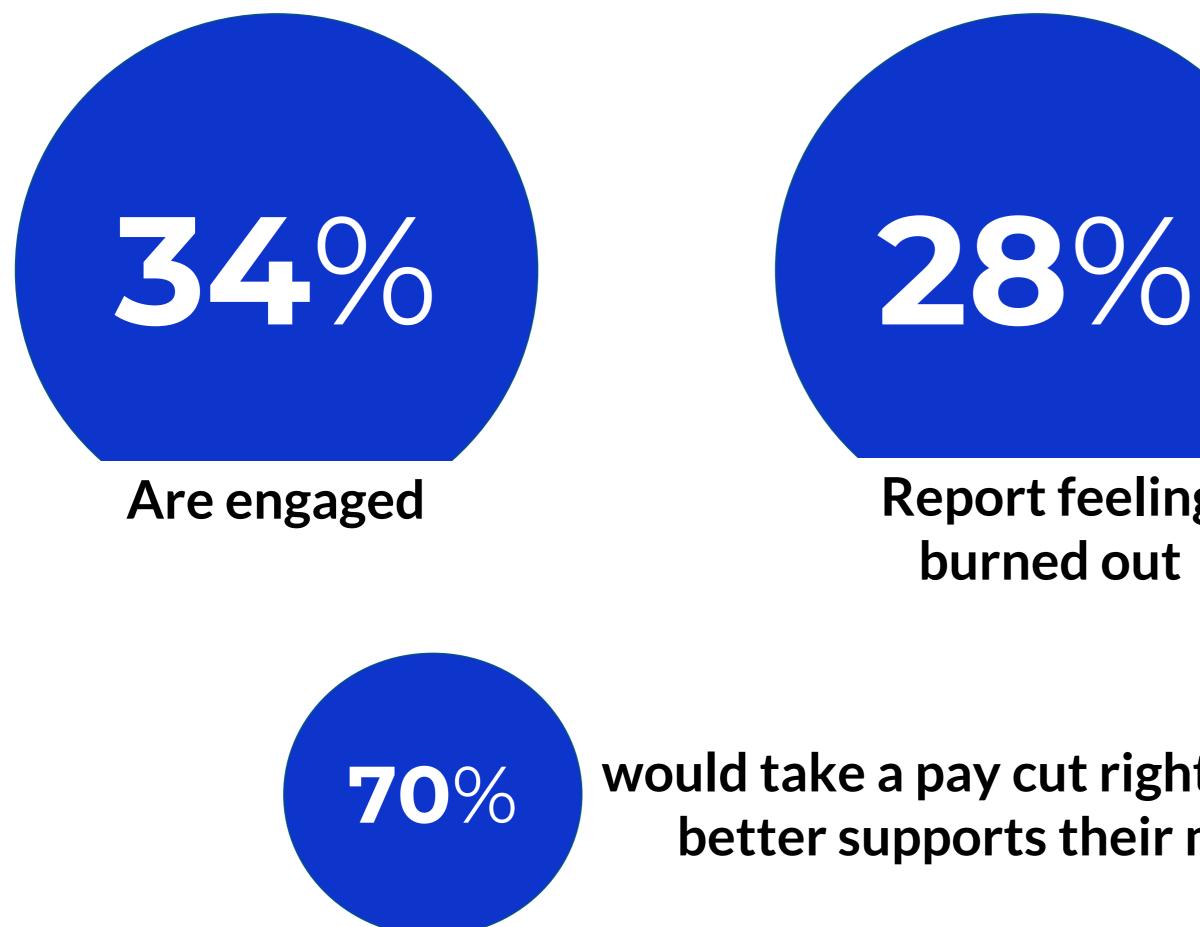
Source: Gallup



An employee is 59% more likely to be engaged if their manager is







Source: Workforce Institute

Our Managers May Be Struggling

Report feeling burned out

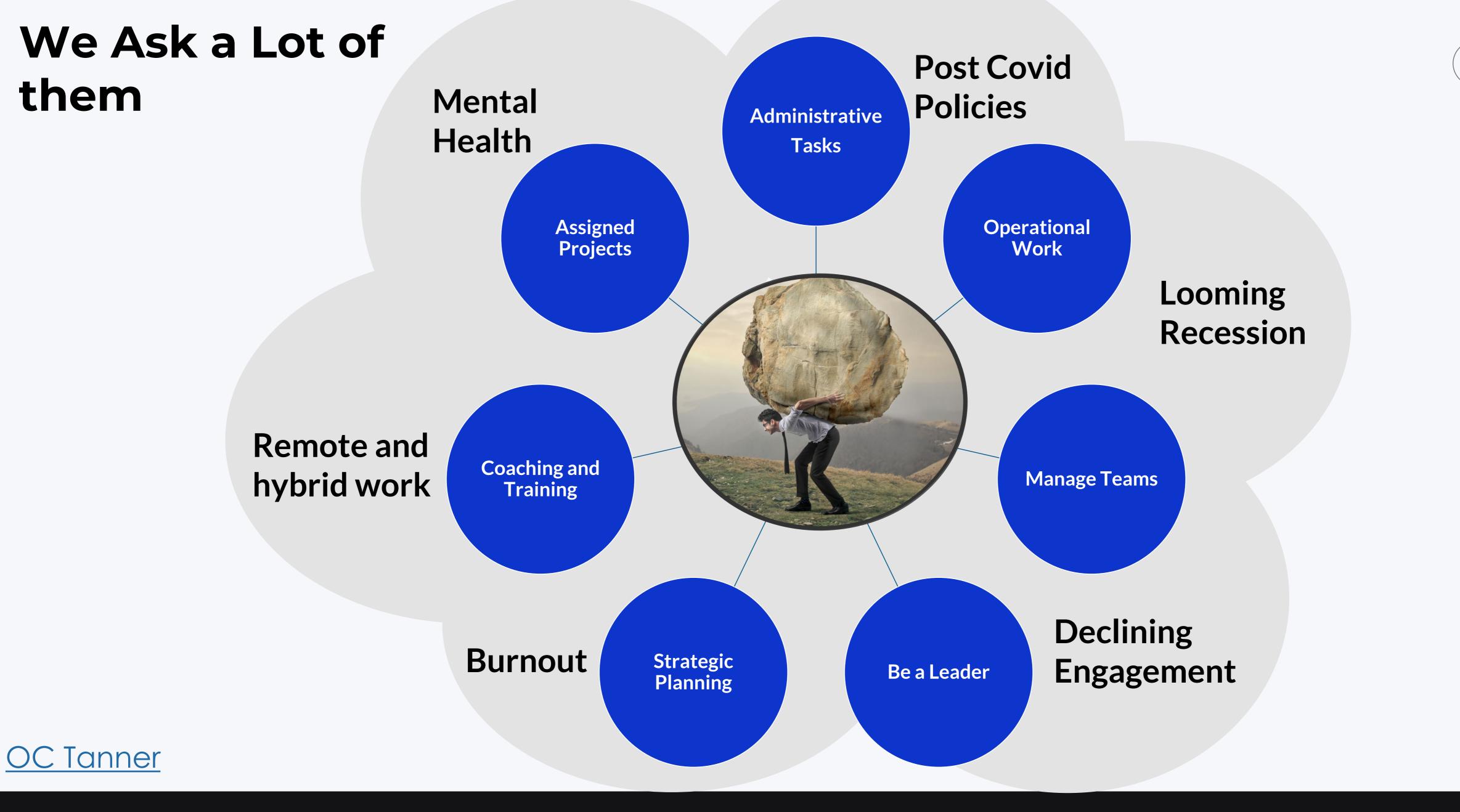


Are currently watching postings

would take a pay cut right now for a job that better supports their mental wellness











Do We Prepare Them?

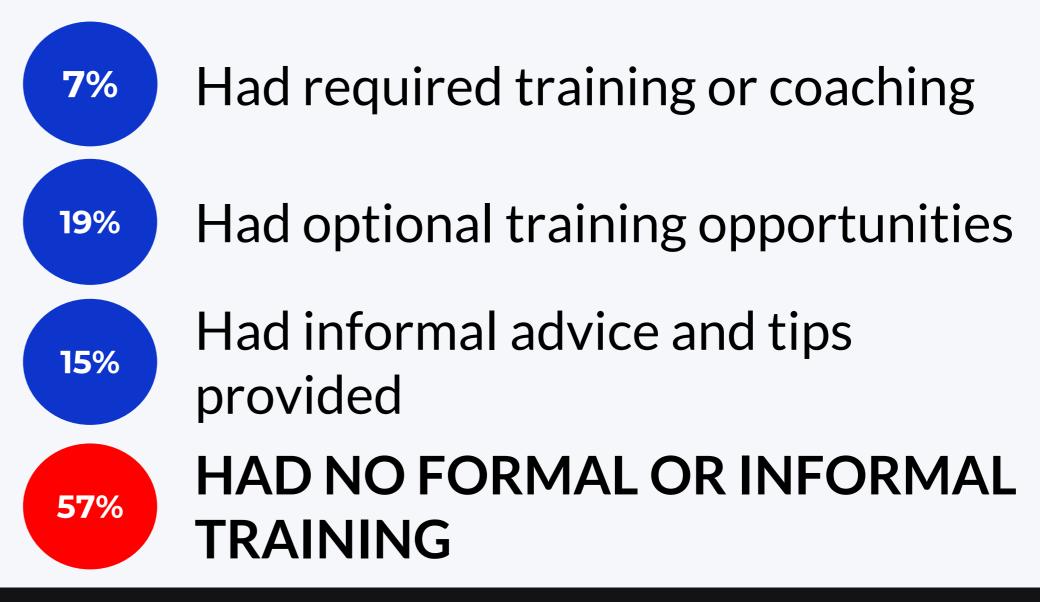
We promote people into manager because: Tenure/time in non-managerial job Success in non-managerial role

We give full responsibility to lead a team

We provide little or no training and guidance and expect great work



And in this unique environment, when asked if they received training the responses were:



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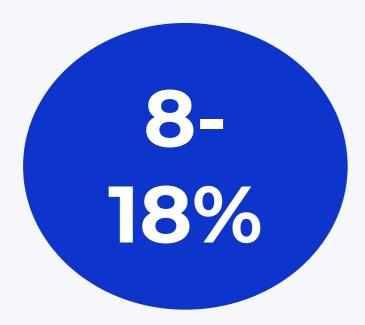


It Makes a Difference

When managers receive training that help them to coach in this environment it has a significant impact. They...



Are more engaged themselves



Higher team engagement

Source: Gallup







REDUCTION in employee turnover



Higher likelihood of high performance





MANAGERS

THE ESSENTIAL ELEMENT FOR EMPLOYEE ENGAGEMENT



















They Set Clear Expectations







Expectations by the Numbers

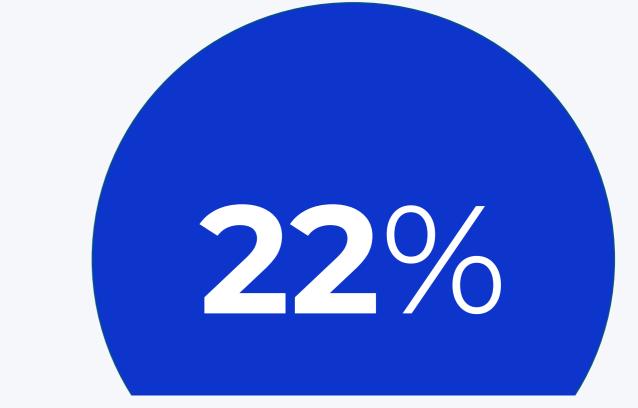


Of employees strongly agree they know what is expected of them at work

Of managers believe that they are actively helping employees set priorities







Of employees strongly agree that their manager continually helps them clarify work priorities







Clarity of Expectations

Don't assume everything is clear, understood and equally applied across the organization because you don't hear about it.

- Unclear work requirements
- Success measurements unclear
- Priorities unclear and not shared lacksquare
- Workload concerns not addressed
- Teamwork division unclear lacksquare

- Unclear remote or hybrid expectations
- Policy requirements (post-Covid) unknown
- NEW or changing policy requirements
- Values and mission expectations
- Remote working arrangement ascerbate







To Clarify Expectations Be frequent, clear and consistent

Provide time/resources/training to managers Provide consistent direction and templates Create expectation/goal plan for every employee Define excellence in each role **CONSISTENTLY APPLY POLICIES AND PROCEDURES** Model what you want to see more of Define expectations of mission and values Address performance problems promptly

- Discuss progress during daily/weekly/monthly communication
- Proactively explore workload and priorities asking open ended questions







They Provide Positive Feedback



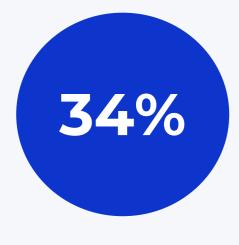




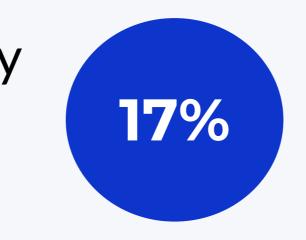
Positive Feedback by the Numbers



percent of managers believe they do a good job recognizing good work?



Percent of employees strongly agree that their manager gives them recognition when they do good work?



Percent of managers strongly agree they receive the right amount of recognition for the work they do?



Percentage of individual contributors strongly agree they receive the right amount of recognition for the work they do?







Positive Feedback by the Numbers

Employees are 4X as likely to be engaged if they strongly agree they get the right amount of recognition for the work they do

Employees who do not feel adequately recognized are 2x more likely to say they are leaving their company in the next year

Employees who receive daily feedback from their manager are 3x more likely to be engaged than those who receive it **once a year** or less

When employees strongly agree that they have received recognition or praise in the past week, they are **39% less likely** to be looking for a different job







Positive Feedback

- Unsure they are doing a good job ullet
- Unsure they are valued ullet
- Unsure about what is most important ullet
- Extra effort is not acknowledged (or squashed) \bullet
- Opportunities for growth are unknown \bullet



If we don't share our appreciation and positive feedback, they don't feel it

- Psychological motivation is hindered lacksquare
- Unsure they are making a difference (mission) ullet
- Unsure of future in organization ullet
- Unsure what to continue or stop doing ●
- Feel invisible lacksquare







Positive Feedback Guidelines: Include it in your already established practices

Provide time/resources/training to managers Communicate recognition resources to managers Don't miss an opportunity to acknowledge contributions of individuals Acknowledge all team members once a week Recognize equally among all team members Make it a regular agenda item in all meetings Don't singly focus on annual/quarterly awards Positive feedback should be balanced with critical feedback Hold managers accountable to providing it

- Encourage peer to peer recognition through structures and/or contests and modeling
- Regularly include in company communication modes (e.g. emails, digital signs, etc.)







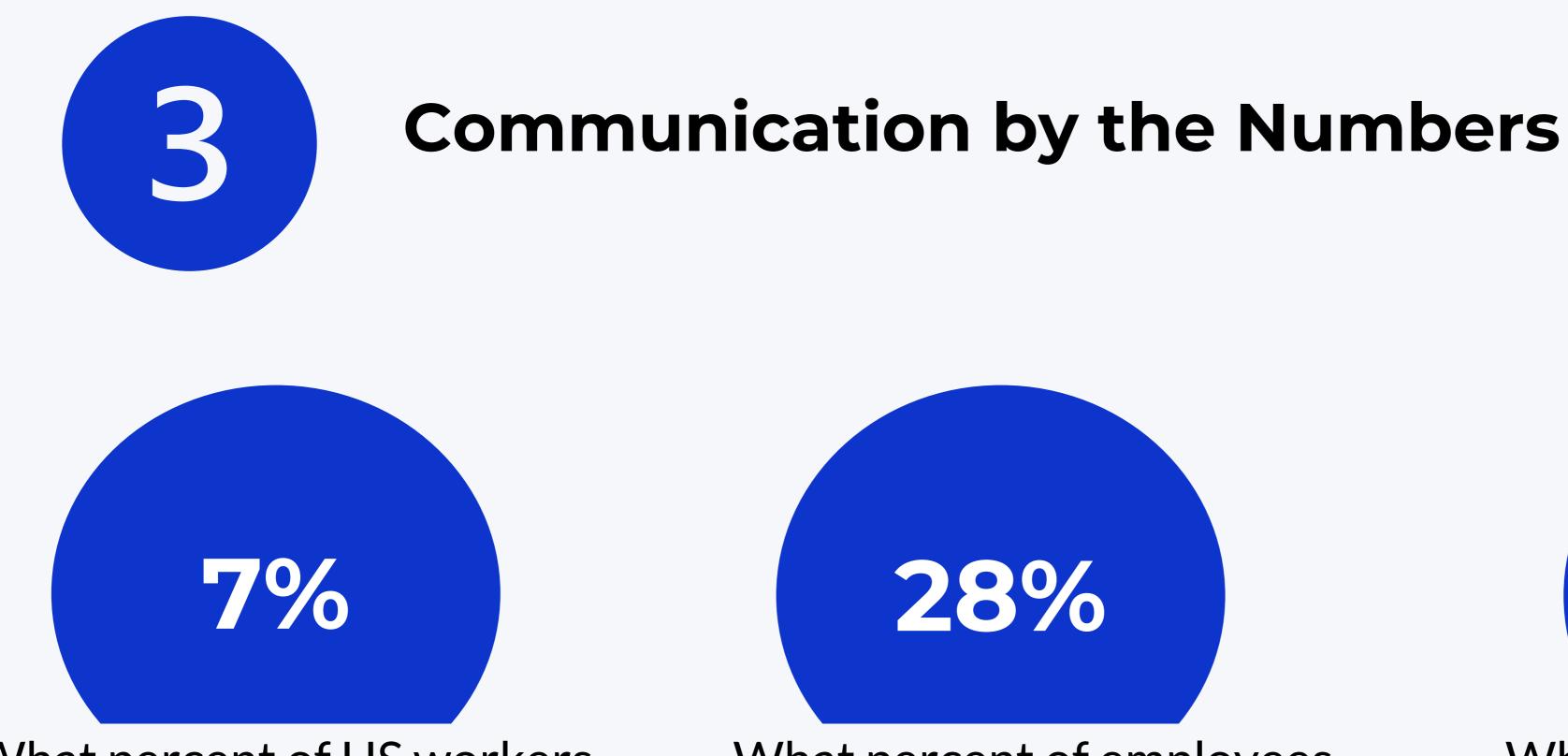
They Frequently and Intentionally Communicate











What percent of US workers agree communication is accurate, timely and open where they work?

What percent of employees agree their supervisor keeps them informed?

What percent of employees agree leadership communicates effectively?

18%







Communication by the Numbers

likely to be engaged at work

Employees who have at least one meaningful conversation each week with their manager are nearly 4x as







Communication What is happening

- Don't know what is going on
- Don't know how the company is doing
- Don't know how the dept. is doing
- Don't know how they are doing
- Don't know what they are supposed to do
- Don't know what my manager thinks
- Don't know priorities
- Don't know how things affect me

• Don't know about their colleagues

- Don't know about their managers/leaders
- Don't know what is most important
- Don't know about changes
- Don't know what is happening with their team members
- Don't know what to anticipate in the future
- Don't know about their future







Communication Guidelines

Share

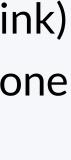
- Provide time/resources/training to managers
- Provide tools/templates guidelines for managers
- Set communication expectations for everyone
- Communicate DAILY with each employee
- Require managers conduct 1:1 meetings
- Require regular team meetings
- Use multiple methods of communication
- Increase transparency
- Provide collaborative opportunities for managers to talk together
- Keep managers up to date on changes and other critical information to cascade to their team

Create Dialog

- Offer "listening" opportunities with leaders
- Infuse open ended questions into all interactions starting with "what" and "how"
 - "How was your evening?"
 - "What is your biggest challenge?"
 - "How can I help?"
 - "What do you think?"
- Stop and LISTEN to the answers (harder than you think)
- Be the last to speak in your meetings, listen to everyone
- Invite team members to brainstorm
- Invite team members to teach/share what they know or have learned

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They Encourage Growth and Development







Development by the Numbers



Percent of managers agree that they invest in their employee's development?



Percent of employees agree that their manager invests in their professional development?

Source: Gallup



Percent of employees said they have had opportunities to learn and grow?



Percent of employees say they do not possess the skills they need to become experts in their job?



Source: Gartner







Development What is happening

- Job performance challenges
- Job change challenges \bullet
- Career aspirations \bullet
- Can't see a future in the organization \bullet
- Interested in other roles/areas \bullet
- Interested in other careers entirely \bullet
- Interested in management \bullet



Don't know what resources are available •

- Don't know what pathway is best lacksquare
- Don't have a plan or support ullet
- Want to be promoted
- Want visibility and exposure
- Want to work on the "cool" team
- Want to teach others







Development Guidelines: Education and plans

- Educate managers on development and career planning and how to be a coach
- Provide tools/templates guidelines for managers
- Communicate internal job posting process
- Share educational reimbursement/policies
- Understand ALL employees need and want development
- Secure learning resources for company and manager use
- Educate managers on available learning options and tools
- Require managers create and implement development plans for all employees
- Include development dialog as a standing agenda item for 1:1 and team meetings
- DO NOT ASK 'WHERE DO YOU SEE YOURSELF IN 1/3/5 YEARS?"







They Focus on **Employee Well-Being**







Well-Being By the Numbers

24%

Workers strongly agree that well-being is cared about by their employers

69% 38%

Ukg.com

impact on their mental health

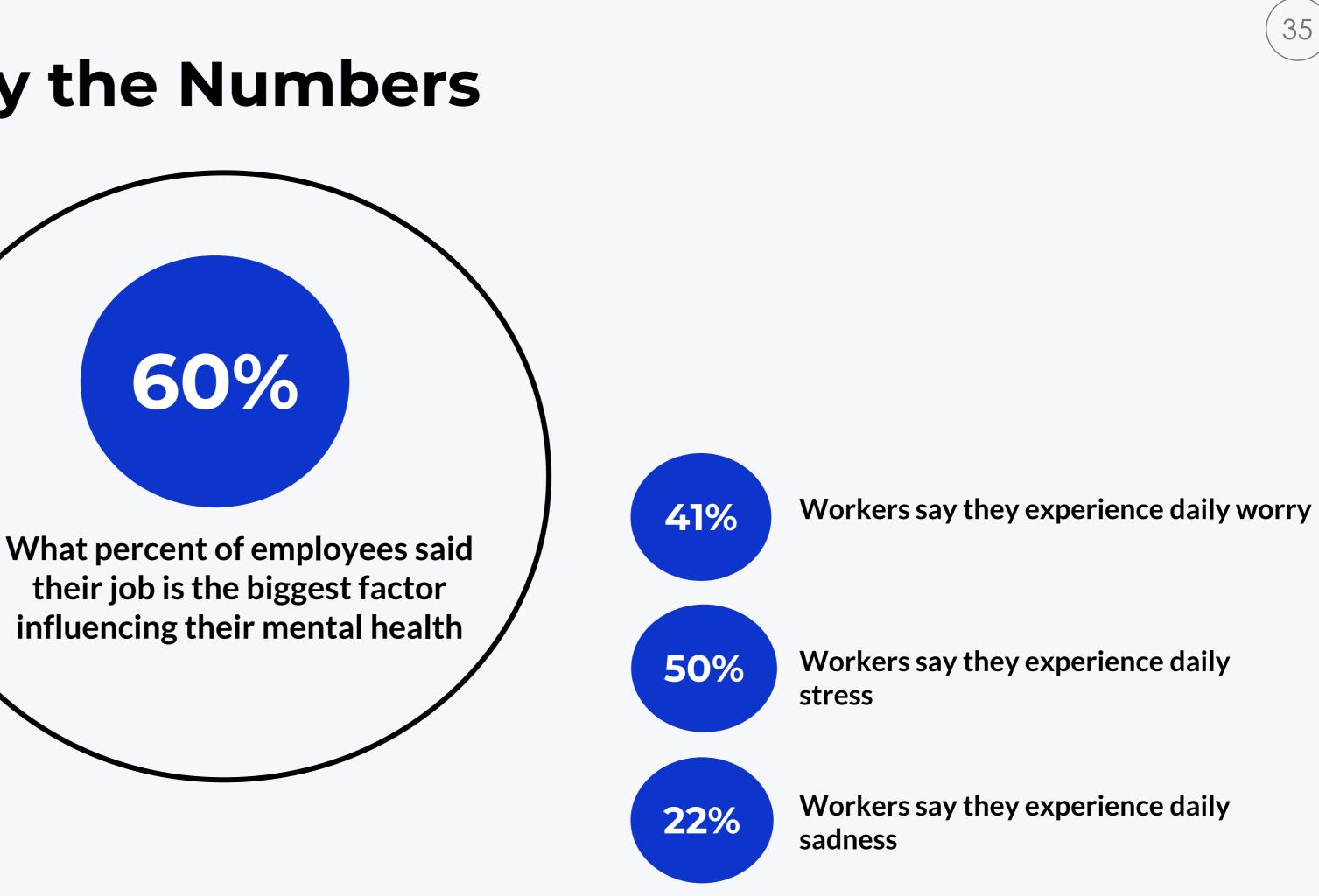
Workers say they don't talk to their

manager about it

Workers say their manager has a big

Burned out employees are





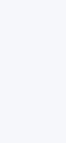
more likely to be actively seeking another job

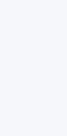


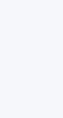


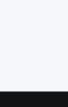




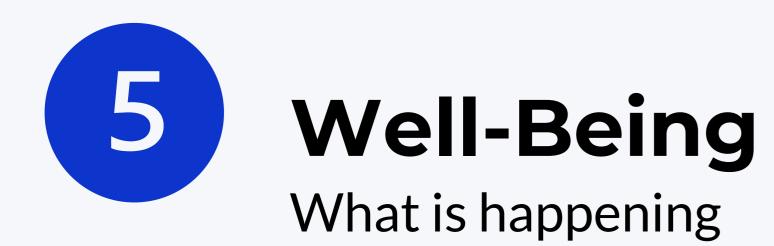












- I am treated unfairly at work lacksquare
- Workload is heavy and unmanageable ${\color{black}\bullet}$
- Communication is unclear
- Manager doesn't support me (or see me) \bullet
- I don't know what is going on \bullet
- I don't know how to do this (new) way ●

I can't see a future here

- My best efforts are un-noticed
- I was looked over for promotion •
- Deadlines are unreasonable
- Don't know what I am supposed to do
- I don't know anyone here







Well-Being Focus on the human side

- Focus on employee engagement items 1-4
- Learn and share available internal resources if needed
- Show interest in workers ask questions
- Build trust by sharing, asking and listening
- Discuss workload and priority frequently
- Communicate/connect daily with everyone

Discuss future opportunities and development

- Create regular opportunities for workers to gather
- Foster a caring and fun environment
- Treat every employee fairly (no favorites)
- Communicate with empathy
- Show you care about your workers







Start Now!

Every moment counts:

- □ Focus on employee engagement to be ahead of the curve
- Check-in and acknowledge your managers
- Review your current manager training plans and adjust
- Consider measuring effectiveness of the 5 reasons through engagement survey
- Review your internal policies and procedures to support and include practices to best support:
 - □ Clear expectation setting
 - □ Regular positive feedback
 - □ Regular communication
 - Employee development planning
 - **D** Employee well-being
- Make a plan and don't wait

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A TEAM OF SUPPORT

Helping you create a plan to identify and solve your engagement or leadership and management development challenges and move you closer to being an engagement champion

We can provide:

- **Custom Engagement Surveys** •
- Management and Leadership Development
- HR Assessments

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